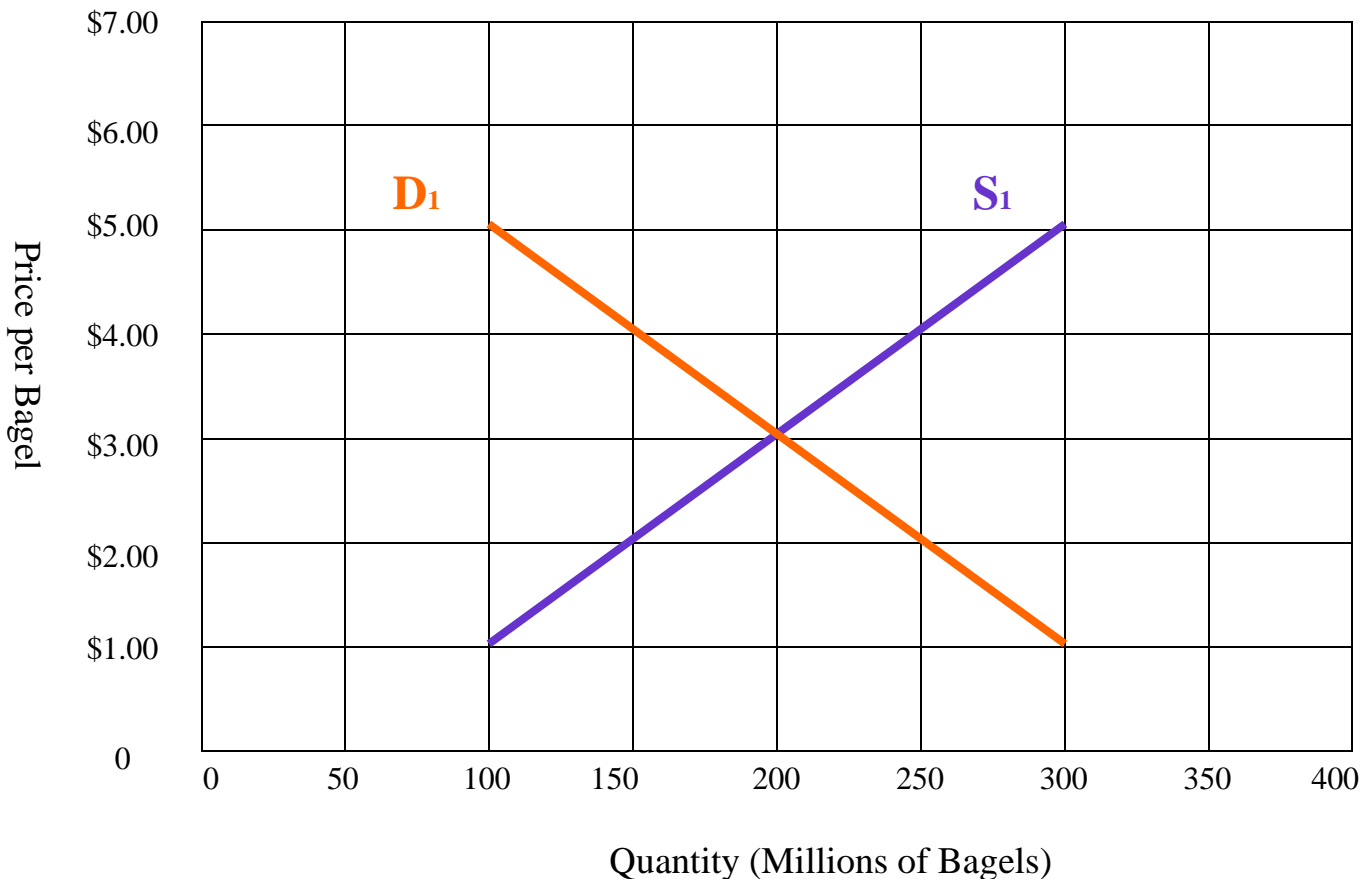


Bagel Example - Responding to Price Changes



- A. Over time, competitive market forces will tend to establish an equilibrium price of \$ _____ per bagel and an equilibrium quantity of _____ millions of bagels.
- B. If the prevailing price is \$4.00 per bagel, buyers would want to buy _____ million bagels and sellers would want to sell _____ million bagels. Under these conditions, there would be a _____ of _____ million bagels. What would happen then?
- C. If the prevailing price is \$2.00 per bagel, buyers would want to buy _____ million bagels and sellers would want to sell _____ million bagels. Under these conditions, there would be a _____ of _____ million bagels. What would happen then?

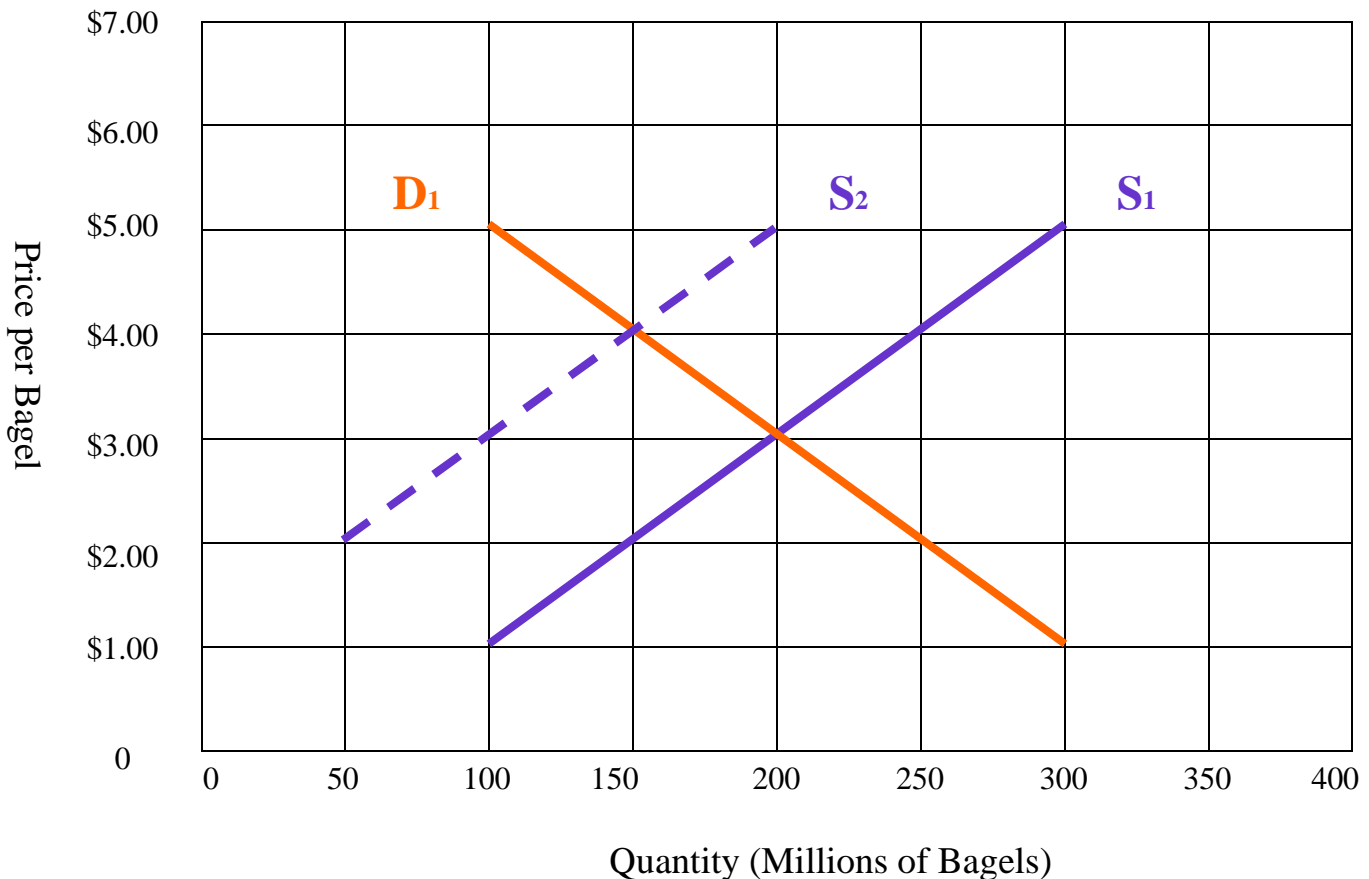
These movements **along the curve** are all due to temporary changes in **price**. Economists call this “change in quantity supplied” or “change in quantity demanded.”

In the real world, things that push the price away from equilibrium include:

- | | |
|--|--|
| lack of knowledge | high cost to change the prices (menu effect) |
| long-term contracts | taking a loss on one item to promote another |
| slow production processes | the willingness of customers to pay |
| adding prestige by making something rare | |

**This assumes that underlying conditions stay the same. BUT
what if these conditions change?**

Bagel Example - Shifts in Supply



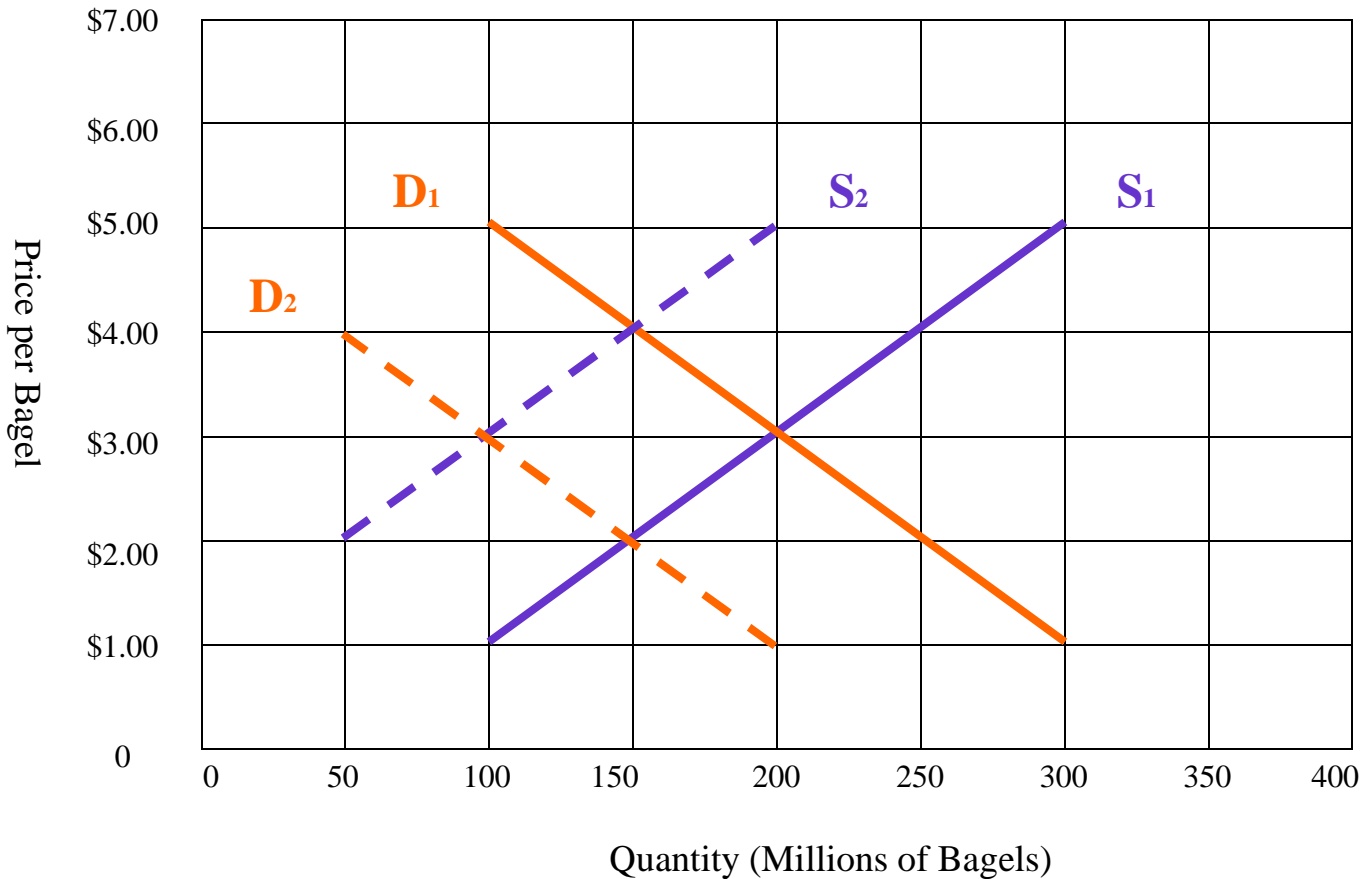
- A. Suppose that an increase in the cost of flour causes the suppliers to reconsider how many bagels to supply at a given price as follows:

Changes in the Supply of Bagels	
Price (\$ per bagel)	Quantity Supplied (millions of bagels)
\$2.00	50
\$3.00	100
\$4.00	150
\$5.00	200

The dotted line S2 represents the new supply curve. The high cost of flour means that competitive forces will eventually settle on a new equilibrium price of \$ _____ per bagel and an equilibrium quantity of _____ millions of bagels.

This new equilibrium will last until the underlying conditions in another underlying variable changes. For example, suppose...

Bagel Example - Shifts in Supply & Demand



B. Suppose a sharp drops in people’s income because of a national recession causes a change in people’s demand for bagels so they reconsider how much they’re willing to pay for bagels:

Changes in the Demand for Bagels	
Price (\$ per bagel)	Quantity Supplied (millions of bagels)
\$1.00	200
\$2.00	150
\$3.00	100
\$4.00	50

The dotted line D2 represents the new demand curve. The combined effect of the high cost of flour and the recession means that competitive forces will eventually settle on a new equilibrium price of \$ _____ per bagel and an equilibrium quantity of _____ millions of bagels.

These kinds of **shift of the curves** itself are all due to changes that last longer than simple fluctuations in **price**. Economists call this a “change in supply” or a “change in demand.”